

# KSE RESUME BOOK

2011-12 Academic Year

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# Kyiv School of Economics

founded by EERC and the Victor Pinchuk Foundation

# **KSE STUDENTS**

**Class of 2012** 

Valentyna Baloshenko

Mykyta Bilyi

Olena Bogdan

Iryna Capitsa

Arsenie Ciobanu

Alisa Firsova

Mark Iarovyi

Sergii Kiiashko

**Tetiana Kolomiiets** 

Dmytro Kovalchak

Artur Kovalchuk

Anna Kozlova

Ulyana Kravchenko

Kostyantyn Kravchuk

Taras Kravets

Polina Kulak

Ecaterina Loghinova

Andrii Luzan

Leonid Matvieiets

Anzhela Mazhorova

Sergii Meleshchuk

Vladyslav Petrov

Stsiapan Padchasha

Elena Riabikina

Amet Seitibraimov

Solomiya Shpak

Roman Syrotian

Oleksandra Slobodian

Anna Strelchuk

Yaroslav Taran

Dzianis Tauhen

Liudmila Tuhari

Nicolai Vicol

www.kse.org.ua

# Valentyna Baloshenko

+38(093)0453707 • valentina.balyoshenko@gmail.com

# **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

Focus on Economic Analysis.

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

• Focus on Economic Analysis.

# 2005 - 2010 ZAPORIZHZHYA NATIONAL TECHNICAL UNIVERSITY

Zaporizhzhya, Ukraine

Specialist Degree in International Economic Relations.

Major in International Finance.

Top-3 student.

# KPMG's International Case Competition 2011

Kyiv,

Ukraine

2010

• 1st place, Ukrainian round

# 2009 VRIJE UNIVERSITEIT BRUSSELS

Brussels,

Belgium

- Academic course "Technical Entrepreneurship: Do you have business plans tonight?
- Certificate of Free University of Brussels

#### **EXPERIENCE**

# 2012 - present CASE UKRAINE

Kyiv, Ukraine

Independent, policy research center.

#### Research assistant

- Responsible for data analysis, basic analysis and reporting.
- Responsible for sectoral analysis.
- Monitoring of policy changes.

# 2011 - 2012 PROCTER&GAMBLE UKRAINE

Kyiv, Ukraine

FMCG company

# Intern at Customer Business Development (CBD) Department

- Analyzed the customer sell-out data.
- Worked out assortment analysis matrix.
- Created customer floor-plans.
- Mastered specific software (ProSpace, MAP).
- Conducted negotiations.
- Delivered trainings.

# 2009 - 2010 2ND UKRAINIAN BEST ENGINEERING COMPETITIONS

Zaporizhzhya/Kyiv/Lviv, Ukraine

International student organization «Board of European Students of Technology»

#### Press-secretary

- Provided contacts with mass-media.
- Wrote press-releases.
- Organized presentations and unconventional promo-tools (flash-mobs, info-desks).
- Organized and moderated press-conferences.

# 2008 - 2009 LOCAL BEST GROUP ZAPORIZHZHYA

Zaporizhzhya, Ukraine

International student organization BEST

#### Vice-President for Corporate Relations

- Developed fundraising strategy, fundraising process coordinator.
- Supervized team of 10 people.
- Negotiated with partners.

- Experienced user skills including knowledge of Windows, Microsoft Office (Word, Excel, Access, PowerPoint), econometric software (Stata).
- Strong analytical skills, fast learner, hardworking, responsible, results-oriented, able to work under pressure, strong leadership skills, initiative, team player.
- Fluent in English, Ukrainian and Russian.

# Mykyta Bilyi

+38(097)7961536 • +38(093)0429605 • bilyi89@gmail.com

# **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for MA degree, June 2012.

Focus on Financial Economics.

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

Focus on Financial Economics.

# 2006 - 2010 INSTITUTE FOR APPLIED SYSTEM ANALYSIS (IASA) AT THE NATIONAL TECHNICAL

# UNIVERSITY OF UKRAINE 'KYIV POLYTECHNIC INSTITUTE' (KPI)

Kviv, Ukraine

Bachelor of Science in Applied Mathematics. Major in system analysis of financial markets. Received diploma with honors.

- Focus on mathematical analysis, statistics, computer studies and programming.
- Defended a bachelor's thesis 'Application of Monte-Carlo methods and CUDA computing technology to options pricing'.
- Took part in student System Analysis and Information Technologies (SAIT) student conference.

# ADDITIONAL EDUCATION AND TRAINING

# 2003 - 2009 BRITISH COUNCIL UKRAINE

Kyiv, Ukraine

English language course. Successfully passed CAE (CEFR Level C1) and CPE (CEFR Level C2) Cambridge ESOL examination.

#### EXPERIENCE

# 2010 - present LIVINGSTON RESEARCH UKRAINE

Kyiv, Ukraine

# Freelance research writer

- Academic research and analysis in economics, finance, accounting, statistics and applied mathematics.
- Preparing analytical papers, reports and presentations.

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

# Teaching assistant in Statistics and Econometrics

- Consulting first-year students on different topics from course material and usage of statistical software.
- Grading of home assignments.
- Cooperation with professors in order to enrich and develop Statistics and Econometrics course at KSE.

#### 2009 RAIFFEISEN BANK AVAL

Kyiv, Ukraine

# Intern

Short term internship at the controlling department. Participated in a project on cluster analysis
of the clients database.

# 2008 ENEGOINVEST

Kyiv, Ukraine

Investment company.

#### Intern

Gained skills in on-line trading on the Ukrainian stock market and investment analysis.

- Experienced MS Windows user, proficient MS Word, Excel and PowerPoint user. Proficient Matlab and statistical software (Stata) user. Familiar with C++ and C# languages, SQL language. Familiar with OS Linux
- Strong analytical skills and flexible thinking. Quick-learner, energetic and result-oriented. Leadership skills and ability to handle responsibility and make decisions.
- Russian, Ukrainian native, English fluent
- Hobbies: mobile technologies and computers. Sport, have 7 year-experience in Vietnamese martial arts, 2 year-experience in judo. Football player and watcher. Swimming and table tennis.

# Olena Bogdan

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#### **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

Focus on Economic Analysis.

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

Focus on Economic Analysis.

# 2005 - 2010 NATIONAL AVIATION UNIVERSITY

Kyiv, Ukraine

Bachelor of Arts in International Relations

- Major: International Relations
- Cumulative GPA 4.00
- Recipient of Full Tuition Scholarship for 4 academic years, Ministry of Education and Science of Ukraine

#### 2008 - 2009 LAWRENCE UNIVERSITY

Appleton, WI, USA

International exchange student

- Major: Economics and International Relations
- Cumulative GPA 3.56
- Recipient of Global Undergraduate Exchange Fellowship, U.S. State Department
- Obtained the distinction of being named for the Dean's List

## **EXPERIENCE**

# 2011 - present KYIV ECONOMICS INSTITUTE

Kyiv, Ukraine

Independent policy research center

# Research Assistant

- Data analysis, literature review and reporting.
- Research on land reform and land use patterns and ownership forms

# 2011 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

**Economics MA Program** 

# **Development Department Assistant**

- Support in events organizing (open lectures, public lectures, open houses, olympiads, seminars etc)
- Tracking of contacts of potential applicants
- Updating of KSE data bases
- Logistical support

# INTERNATIONAL ORGANIZATION FOR MIGRATION, MISSION IN UKRAINE

Kyiv, Ukraine

Leading intergovernmental organization in the field of migration

# Consultant

- Assisted researchers in data collection and analysis for counter-trafficking Case Study within the Counter-Trafficking in Persons in Ukraine project funded by USAID
- Assisted researchers in planning and preparation of research, in close cooperation and coordination with IOM NGO partners in all regions of Ukraine.
- Assisted researchers in development of research tools and logistic schedule.

# **INTERNSHIPS**

2008

# 2010 ORGANIZATION FOR SECURITY AND COOPERATION IN

Kyiv,

# Ukraine

#### **EUROPE PROJECT CO-ORDINATOR IN UKRAINE**

The world's largest regional security organization

# Intern, OSCE PCU Anti-Trafficking Unit

- Assisted in implementation of two big projects aimed at combating domestic violence in Ukraine
- Assisted in preparation and in the training of social service professionals from all regions of Ukraine
- Assisted in development of specialized course on combating domestic violence for cadets and in-service officers of precinct police services with a view to adoption into the curriculum of educational institutions under the Ministry of Interior

# 2009 OFFICE OF CONGRESSMAN STEVE KAGEN

Appleton, WI,

USA

Member of the U.S. House of Representatives from Wisconsin's 8th district from 2007 to 2011

#### Intern

- Assisted constituents and staff, answered phones, opened and sorted mail;
- Worked on district-based projects; data entry, media clips, filing and other errands.

#### **CONFERENCES**

# 2012 RESEARCH LABORATORY TCK

Kyiv, Ukraine

Expert Forum on Land Reform

## 2011 KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

KSE International Student Conference "20 Years after the Soviet Union: Economic Achievements and Challenges"

• 1st prize award for the essay "Land Reform and Rural Employment in Ukraine"

# 2010 NATIONAL AVIATION UNIVERSITY

Kyiv, Ukraine

X<sup>th</sup> International conference of young researchers and students "Polit. Challenges of Science Today"

- Diploma award for the presentation "Cooperation between Ukraine and Poland in the Context of European Integration"
- Publication in conference proceedings

# 2010 INSTITUTE OF INTERNATIONAL RELATIONS, NATIONAL AVIATION UNIVERSITY, Kyiv, Ukraine IV student conference IIR NAU "International Membership of Ukraine"

Award for the scientific approach in research of the topic "Combating Trafficking in Human Beings: Cooperation between the International Organization for Migration and Ukraine"

# 2010 KYIV ALUMNI RESOURCE CENTER FOR ALUMNI OF US GOVERNMENT SPONSORED

Conference "Women in Business"

**PROGRAMS** 

# 2007 INSTITUTE OF SOCIAL SCIENCES, ODESSA NATIONAL UNIVERSITY

Kyiv, Ukraine Odessa, Ukraine

Sixth Annual Odessa National University Model United Nations 2007

- Represented Hungary in NATO and debated about the NATO-Ukraine Council
- Followed the corresponding rules of procedure and analyzed international agreements, treaties
  and documents such as the North Atlantic Treaty, the Charter on a Distinctive Partnership
  between NATO and Ukraine, the NATO-Ukraine Action Plan, and the National Security
  Strategy of the Republic of Hungary
- Wrote the framework of the resolution from the NATO-Ukraine committee of the conference.

- Languages: English advanced level; Ukrainian, Russian fluently; French intermediate level.
- Computer skills: MS Office, Stata, MatLab
- Personal characteristics: responsible, hard-working, open-minded, ambitious, optimistic, friendly.

# Iryna Capitsa

+38(097)6917423 • icapita@kse.org.ua

#### **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

• Focus on Financial Economics

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

• Focus on Financial Economics

2005 - 2009 Moldova Academy of Economic Studies of Moldova

Chisinau.

Bachelor of Science in Finance and Banking

Thesis Title: Mortgage as a method of investments in countries with a high risk of inflation

GPA: 9.7. Rank: 19<sup>th</sup> out of 522 graduates of the same major

#### **EXPERIENCE**

# 2012- 2013 European Investment Bank

Luksemburg

Monitoring lending department

Intern

# 2011 - 2012 THE WORLD BANK

Kyiv, Ukraine

# Research assistant (Short Term Consultancy)

- Stata programming: Moldova Health BOOST and Romania Education BOOST design in a batch mode, finished project.
- Assistantship in preparation of overview of government expenditures on education.
- Returns to education and attainments rates estimation; work with Household Budget Survey.
- Assistantship in preparation of overview of health expenditures in Belarus.

# 2011 BOSTON CONSULTING GROUP

Kyiv, Ukraine

Short Term Consultancy

# 2010 INCREDOCON LTD (UNICON GROUP MEMBER)

Chisinau.

#### Moldova

Consulting-investment company.

#### Senior Economist

- Preparation of business plans for UNICON GROUP co-founder, verification of needed financing.
- Negation with the bank and/or investors, project presentation
- Control over money flows under the project in accordance with business plan agreed; internal audit.

# 2009 - 2010 Moldova

# Consulting-investment company.

Chisinau,

#### Consuming-investin

- Economist
- Analysis of financial and economic activity of clients.Analysis and evaluation of investment risks, industry analysis.
- Business correspondence with potential investors/clients.

INCREDOCON LTD (UNICON GROUP MEMBER)

Preparation of Cash Flow, Profit and Loss statements, credit reimbursement schedule, etc.

# SCHOLARSHIPS AND AWARDS

2005 Kyiv School of Economics, Swedish government scholarship provided by SIDA (Swedish International

Development Agency)

2010 Academy of Economic Studies of Moldova, Moldovan government scholarship

- Computer skills: MS Word, Access, Power Point, Excel (advanced), Stata, Matlab, ADePT
- Languages: Russian (native), Ukrainian (fluent), English (fluent), Romanian (intermediate)
- Personal: Responsibility, strong analytical skills and knowledge of a subject,
- out-of-the-box thinking, capacity to work within short period of time and under pressure, etc.
- Hobbies: Travelling, reading, forex trading, etc.

# **Arsenie Ciobanu**

+38(093)9132582 • aciobanu@kse.org.ua

# **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

Focus on Financial Economics

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

Focus on Financial Economics

# 2006 - 2009 ACADEMY OF ECONOMIC STUDIES OF MOLDOVA

Chisinau, Moldova

Bachelor in Economics. Major in international economics and business, Top-12(/120) student

- Focus on international economics, business and international trade.
- Cumulative GPA 9.52(/10)
- Member of student organizations and self-governance
- Participant in student research conferences at ASEM and KSE, awarded 1<sup>st</sup> places

#### **EXPERIENCE**

# 2011 DRAGON CAPITAL, RESEARCH DEPARTMENT

Kyiv, Ukraine

Investment bank

#### Intern

- Assisted senior analysts in fixed income, macro and equity research and financial modeling .
- Worked with large volumes of data.
- Worked with Bloomberg.

# 2009 - 2010 NATIONAL BANK OF MOLDOVA, FOREIGN EXCHANGE OPERATIONS

Chisinau, Moldova

Central bank, FX reserves management unit

# Economist, Investment Risk Management Section

- Investment risk measurement and management
- FX reserves monitoring
- Performance measurement

# 2009 NATIONAL BANK OF MOLDOVA, FOREIGN EXCHANGE OPERATIONS

Chisinau, Moldova

Central bank, FX reserves management unit

# Economist, International Settlements Section

- Settlement and real time monitoring of transactions (FX, fixed income and money market)
- Profit/loss reporting
- Investigation of problematic transactions

# 2007 - 2008 IDIS "VIITORUL", NATIONAL BUSINESS AGENDA PROJECT

Chisinau, Moldova

Public Policy Institute, Project developed in partnership with CIPE, US Chamber of Commerce

## Project Assistant

- Informational and logistic support for experts, various organizational and administrative tasks.
- Budget expenditures monitoring
- Communication with business associations

- Member of the Top-3 Team worldwide in BNP Paribas «Ace Manager 4» case competition.
- Experienced user of Windows (XP/Vista/7), Microsoft Office (MS Word, Excel, Access, PowerPoint), experience with econometric packages (Eviews, Stata), experience with Bloomberg, Reuters Xtra 3000 and Reuters Kondor+, basics of programming in Matlab, C and VBA.
- Strong self-motivation, leadership and communication skills, organizational and analytical skills, ability to learn fast as well as ability to work in a team.
- Fluent in English, Russian and Romanian, studying Ukrainian and French, basic Bulgarian.

# Alisa Firsova

+38(066)4256977 • afirsova@kse.org.ua

# **EDUCATION**

#### 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

Focus on Economic Analysis

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

Focus on Economic Analysis

# 2008 - 2010 DONETSK NATIONAL TECHNICAL UNIVERSITY

Donetsk, Ukraine

Master of Science in Economics of Enterprises. Major in economic cybernetics. Top-1 student.

- Focus on dynamic system simulation.
- TA at Donetsk National Technical University
- Member of UEFA under 19 Championship 2009.
- 3rd place in regional Kyiv School of Economics Olympiad.
- Published book "Dynamic System simulation" (available at http://www.amazon.co.uk/Dynamic-System-Simulation-algorithmsestimation/dp/384431962X).

# 2004 - 2008 DONETSK NATIONAL TECHNICAL UNIVERSITY

Donetsk, Ukraine

Bachelor of Science in Economics of Enterprises. Major in economic cybernetics. Top-1 student.

Focus on modeling and simulating of economic processes.

# **EXPERIENCE**

#### 2009 - 2010

# FIRST UKRAINIAN INTERNATIONAL BANK

Kyiv, Ukraine

Department of operation risk estimation.

# Specialist of the department

- Responsible for access rights
- Responsible for data collection of operation risks.
- Insurance.

- Programming skills: VBA, Java Script, html, Delphi, php, GURU, GPSS.
- Software: MS Word, MS Excel, MS PowerPoint, MS FrontPage, MS Access, Adobe Photoshop, Adobe ImageReady, GIF Animator, ABBYY FineReader, STATISTICA, MathCAD, MATLAB, Mathematica, BPwin, 1C: Бухгалтерия, Парус: Предприятие, 3D Studio Max, ProjectExpert, Rational Rose, QSB, Microsoft Project, STATA, Video Sony Vegas, Sybelius, Windows Movie Maker.
- Strong analytical skills, fast learner, hardworking, responsible, results-oriented, able to work under pressure, strong leadership qualities, initiative, optimistic, charismatic, team player.
- Fluent in English, Ukrainian, Russian.
- Hobbies: gymnastics, choreography, embroidery, computer graphic & design, movie production, playing the piano, composing poems.

# Mark Iarovyi

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# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts Degree, June 2012.

Focus on Financial Economics.

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts Degree, June 2012.

• Focus on Financial Economics.

# 2007 - 2011 VADIM HET'MAN KIEV NATIONAL ECONOMIC UNIVERSITY

Kyiv, Ukraine

Bachelor of Science in Finance. GPA: 4.9/5

#### 2007 - 2010 INTERNATIONAL CHRISTIAN UNIVERSITY VIENNA-KIEV

Kyiv, Ukraine

Bachelor in Business Administration with major in International Economics.

# **EXPERIENCE**

# 2011 - 2012 LIVINGSTON RESEARCH GROUP

Kyiv, Ukraine

Research & Development Company

# **Business Analyst**

- Conducted research and analysis on a diverse range of business related topics
- Surveyed, compiled and analyzed the data
- Prepared presentations as a complement to research

# 2011 - 2012 LIVINGSTON RESEARCH GROUP

Kyiv, Ukraine

Research & Development Company

# Research Writer

 Wrote more than 50 research papers in economics, finance, social and behavioral sciences in English

# 2005 - 2006 My Computer

Kyiv, Ukraine

IT Magazine

# **Part-Time Journalist**

- Wrote review and preview articles on computer themes
- Facilitated in preparing news writing

#### **VOLUNTEERING ACTIVITIES**

# 2009 SOCIAL SERVICE CENTER FOR FAMILY, CHILDREN AND YOUTH OF UKRAINE Kyiv, Ukraine

**Volunteering** 

Provided needy families with meals and medicaments

# 2008 SOCIAL SERVICE CENTER FOR FAMILY, CHILDREN AND YOUTH OF UKRAINE Kyiv, Ukraine

Volunteering

Participated in organizing festivals for children with cerebral palsy

# **CERTIFICATION/LICENSES**

**2012 (pending)** CFA Level 1

**2010** Driving License, Category "B"

#### AWARDS/SCHOLARSHIPS

**2012** CFA Society Scholarship (1 out of 5)

2010 - 2012 KSE Scholarship

**2010** BBA magna cum laude, graduated in less than 3 years, age 19

**2008-2010** ICU tuition fee exemption for excellence in study

2007 - 2011 Ukrainian government merit studentship (1 out of 10), declined
 2003 Bronze Medal in All-Ukrainian Arabic Language Olympiad 2003

- Languages: Russian, Ukrainian, English (fluent), German, Arabic (basic)
- Interests: Literature (two short stories sold), Visual Arts, Architecture, Music

# Sergii Kiiashko

+38(097)6963307 • skiiashko@kse.org.ua

# **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Candidate for Master of Arts Degree, June 2012.

Focus on Financial Economics.

# 2011 - present UNIVERSITY OF HOUSTON

Candidate for Master of Arts Degree, June 2012.

Focus on Financial Economics.

# 2005 - 2010 KHARKIV NATIONAL UNIVERSITY OF ECONOMICS

Master diploma in Finance

- Academic direction: "Financial management"
- Master thesis: "The management of the enterprise investment policy"
- Graduated with "Gold sign" for excellent study. Top student

#### **EXPERIENCE**

# 2011 - present KYIV SCHOOL OF ECONOMICS

Teaching assistant in Macroeconomics sequence

# 2011 DRAGON CAPITAL

Research department.

# Intern

Macro and micro data collection and assessment

# **PERSONAL**

- Member of the Top-3 Team worldwide in BNP Paribas «Ace Manager 4» case competition.
- Computer skills: Stata, MatLab, MS Office (Word, Excel, VBA, Access, Power Point)
- Languages: Ukrainian, Russian native, English excellent
- Hobbies: Guitar, Vocal, Football

Kyiv, Ukraine

Houston, TX, USA

Kharkiv, Ukraine

Kyiv, Ukraine

Kyiv, Ukraine

# **Tetiana Kolomiiets**

+38(093)8794085 • tkolomiiets@kse.org.ua

# **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

Focus on Economic Analysis.

# **2011 - present UNIVERSITY OF HOUSTON**

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

• Focus on Economic Analysis.

# 2006 - 2010 NATIONAL UNIVERSITY "KYIV MOHYLA ACADEMY"

Kyiv, Ukraine

Bachelor of Economics.

- Bachelor thesis paper "Non-state pension funds as a market system of social security" supervised by Yuriy Bazhal, Head of the Department of Economic Theory.
- An active participant and organizer of Faculty of Economics Science's Day Celebrations for several years.

# **EXPERIENCE**

# 2011 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Economics MA Program.

# Development department assistant

- Assisted in organizing open lectures, conferences, workshops, academic seminars.
- Updated data bases.
- Assisted in marketing research.

#### **TRAININGS**

# 2012 PARTICIPATED IN L'ORÉAL BRANDSTORM Competition

Kyiv, Ukraine

Marketing business game

# 2011 - 2012 ERNST AND YOUNG UNIVERSITY – TRANSACTION SUPPORT

Kyiv, Ukraine

# Main Topics:

- Merges and acquisition market;
- Due Diligence risks and benefits related to transaction;
- Business Evaluation.

# 2011 PARTICIPATED AND WON P&G SUPPLY CHAIN BUSINESS GAME

Kviv, Ukraine

Organized by Procter & Gamble Supply Chain Department.

Top 1 team

- Excellent numerical and analytical skills.
- Fast learner, responsible, results-oriented, able to work under pressure and meet deadlines, team player, ambitious.
- Computer literacy: MS Office, STATA, MATLAB.
- Fluent in English, Russian and Ukrainian.

# **Dmytro Kovalchak** +38(066)1197166 • dkovalchak@kse.org.ua

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| KYIV SCHOOL OF ECONOMICS  | Kyiv, Ukraine  |
| Candidate for Master of Arts degree, June 2012.   | •  |
| Focus on Financial Economics.   |  |
|   | Houston, TX,   |
|   | USA  |
|   | Kyiv, Ukraine  |
|   | myrv, em ume   |
| •   |  |
| GRE Quantitative Reasoning: 166 out of 170 (94-percentile)  |  |
|   |  |
| TROIKA DIALOG   | Kyiv, Ukraine  |
| Intern at Fixed Income Sales and Trading Department   | •  |
|   |  |
| around 1 hour for the entire desk)  |  |
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| with Research Department)   |  |
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|   | Kyiv, Ukraine  |
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|   |  |
| Wrote two literature review on topics related to health economics   |  |
| TRYKOR INC.   | Kyiv, Ukraine  |
| Research Assistant  |  |
| Create a mathematical model for graphical password entering system and investigate stability of this model against brute force attacks. Based on this |  |
|   |  |
| approach for presenting new Multi-Pollutant Emission Control Technology   |  |
| <ul> <li>Prepared a report on Ukrainian distributors of medical equipment</li> </ul>  |  |
|   |  |
|   | Kyiv, Ukraine  |
|   | ityiv, eki ame   |
| • Selling US military written-off items in Ukraine (uniforms, footwear, headgear,   |  |
| vests)  |  |
| · · · · · · · · · · · · · · · · · · ·   |  |
| Net income as of September 2010 was \$2,000.  |  |
| 2nd place in Ulumine and 12th grandwide in DND Danibes (A or Manager A), core   |  |
| *   | compention   |
| Head of Case Club at Kyiv School of Economics   |  |
| <ul> <li>President of Class of 2012 in Kyiv School of Economics, elected by peers</li> </ul>  |  |
| First place in Business Cases Solving Competition in Kyiv National Economic U   | niversity  |
| • Ukrainian (native), Russian (fluent in speech and writing), English (excellent in sand writing).  | peech  |
|   | KYIV SCHOOL OF ECONOMICS  Candidate for Master of Arts degree, June 2012.  Focus on Financial Economics.  UNIVERSITY OF HOUSTON  Candidate for Master of Arts degree, June 2012.  Focus on Financial Economics.  TARAS SHEVCHENKO NATIONAL UNIVERSITY OF KYIV  Specialist, Mathematics  BSe, Mathematics  GRE Quantitative Reasoning: 166 out of 170 (94-percentile)  TROIKA DIALOG  Intern at Fixed Income Sales and Trading Department  Create data processing system to speed up time consuming operations (saved around 1 hour for the entire desk)  Reengineered existing modules for data processing. Improved their efficiency by 5' times  Created a module which compiled Ukrainian Fixed Income Daily (joint project with Research Department)  Fill in tickets for Back Office, prepare treasury report on daily basis  KYIV ECONOMIC INSTITUTE  Research Assistant  Gathering data on recent research related to health economics  Did preliminary analysis of Ukraine Demographic and Health survey using SAS System  Wrote two literature review on topics related to health economics  TRYKOR INC.  Research Assistant  Create a mathematical model for graphical password entering system and investigate stability of this model against brute force attacks. Based on this research write a white paper for password entering system.  Conducted research on Ukrainian energy generation sector, determined approach for presenting new Multi-Pollutant Emission Control Technology  Prepared a report on Ukrainian energy generation sector, determined approach for presenting new Multi-Pollutant Emission Control Technology  Prepared a report on Ukrainian energy generation sector, determined options for purchasing coal in Ukraine  Reviewed coal mining sector using primary and secondary research, determined options for purchasing coal in Ukraine und instributors of medical equipment  Reviewed coal mining sector using primary and secondary research, determined options for purchasing coal in Ukraine in Ukraine (uniforms, footwear, headgear, vests)  Founded in December 2008, wit |

# **Artur Kovalchuk**

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**EDUCATION** 

2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

• Focus on Economic Analysis.

2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

• Focus on Economic Analysis.

2006 - 2010 THE NATIONAL UNIVERSITY OF OSTROH ACADEMY

Ostroh, Ukraine

Bachelor Degree in Finance Focus on Financial Economics

**EXPERIENCE** 

2012 THE INSTITUTE FOR ECONOMIC RESEARCH AND POLICY CONSULTING Kyiv, Ukraine

Intern

**PERSONAL** Experienced user skills including knowledge of Windows, Microsoft Office (Word, Excel, PowerPoint); mathematical and statistical packages: MatLab, Stata

Fluent in Ukrainian, Russian and English

Hobbies: books, sport, music, travelling.

# Anna Kozlova

+38(095)5612664 • akozlova@kse.org.ua

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|--|-----|--------------|
|  |     |              |
|  |     |              |

**2010 - present** KYIV SCHOOL OF ECONOMICS Kyiv, Ukraine Candidate for Master of Arts degree, June 2012. • Focus on Economic Analysis Houston, TX, **2011 - present** University of Houston **USA** Candidate for Master of Arts degree, June 2012. • Focus on Economic Analysis 2009 - 2011 NTUU "KPI" Kyiv, Ukraine Master of Sciences in Applied Mathematics GPA: 4.64 (out of 5.0) Full scholarship NTUU "KPI" 2005 - 2009 Kyiv, Ukraine Bachelor of Science in Applied Mathematics GPA: 4.41 (out of 5.0) Full scholarship

# **EXPERIENCE**

# 2011 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Economics MA Program

# Teaching assistant in Microeconomics

- Grading of home assignments.
- Holding regular office hours to answer students' questions the material.

# 2009 - 2010 INSTITUTE OF POSTGRADUATE EDUCATION "UKRSTENO"

Kyiv, Ukraine

# Tutor/Teacher

- Conducting lectures on basics of programming, programming language Delphi.
- Preparing teaching material and utilizing it for the progress of students.

# 2008 - 2010 **POLITOR, INC.**

Kyiv, Ukraine

# Manager

- Designing and developing company's web-site.
- Market research and analysis.
- Competitors monitoring.
- Searching for potential clients and partners.
- Communication with clients.

- Experienced user skills (MS Office), programming (MathLab, Delphi, HTML), econometric software (Stata).
- Responsible, communicative, strong analytical skills, fast learner, able to work under pressure, strong leadership qualities, initiative, desire for professional growth.
- Languages: fluent in Ukrainian, Russian, English
- Hobbies: snowboarding.

# Ulyana Kravchenko

+38(096)2886786 • ukravchenko@kse.org.ua

# **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

Focus on Economic Analysis.

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

• Focus on Economic Analysis

# 2005 - 2010 ODESSA NATIONAL UNIVERSITY

Odessa, Ukraine

Diploma of Specialist in Management. Major in management.

- Focus on marketing and economic modeling.
- Research work: "Financial market under existing economic crisis".

# **EXPERIENCE**

# 2011 ERNST&YOUNG,

Kyiv, Ukraine

Professional services organization

# Intern at Tax and Legal department

- Search for inconsistency in wage/bonus system within client's company's. Development of a new well-organized system of compensations and benefits
- Development of organizational structures of typical companies in agricultural and metallurgical industries. Creating catalogue of detailed job descriptions

# 2009 PRIVATE TUITION

Odessa, Ukraine

# Private teacher of Russian as foreign language

- Taught grammar and reading
- Pronunciation training

# 2005 - 2008 CETUSA J-1 SUMMER WORK AND TRAVEL PROGRAM

Alaska, Massachusetts USA

Exchange visitor program

#### Intern

- Assist customers
- Credit card machine and inventory control
- Handling money
- Maintain displays

- Knowledge of Stata, Matlab, MS Office package (Word, Excel, Access, PowerPoint). Good knowledge of MS Project.
- Strong analytical, quantitative and data management skills. Financial analysis. Marketing research.
- Ability to learn/use new software/programs quickly to enhance work capabilities.
- Fluent in English, Ukrainian and Russian. German-elementary.
- Hobbies: yoga, guitar, KVN.

# Kostyantyn Kravchuk

+38(067)2343594 • c.kravchuk@gmail.com

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|                  |    |     |          |    |    |   |  |

2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012. Focus on Economic Analysis.

2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

Focus on Economic Analysis.

Specialist degree in journalism.

1993 - 1999 TARAS SHEVCHENKO NATIONAL UNIVERSITY Kyiv, Ukraine

**EXPERIENCE** 

2008 - 2010 KONTRAKTY Kyiv, Ukraine

Editor

writing and editing macroeconomic commentaries

interviewing top officials

supervising the work of reporters

2006 - 2008 **GAZETA 24**  Kyiv, Ukraine

Daily newspaper

Business weekly

Deputy editor of Economy section

responsible for news coverage of energy sector

training reporters and supervising their work

2006 **EKONOMICHESKIE IZVESTIA (ECONOMIC NEWS)**  Kyiv, Ukraine

Business daily newspaper

Deputy editor of Companies and Markets section

responsible for news coverage of energy sector training reporters and supervising their work

2005 KOMMERSANT-UKRAINE Kyiv, Ukraine

Business daily newspaper Senior correspondent

responsible for news coverage of steel industry and chemicals in Ukraine

2003 - 2005 PROFILE-UKRAINE Kyiv, Ukraine

Business weekly Correspondent

responsible for news coverage of steel industry and energy sector in Ukraine

1999 - 2003 THE UKRAINIAN NEWS AGENCY One of the two leading providers of national business news in Ukraine Kyiv, Ukraine

Promotion from Reporter to Senior executive editor

started as a reporter responsible for news coverage of oil and gas markets in Ukraine

supervised a team of editors, translators and editorial assistants

PERSONAL

Experienced user skills including knowledge of Windows, Linux, Microsoft Office (Word, Excel, PowerPoint), econometric software: Stata, Matlab.

- Strong analytical skills and knowledge of business practices, fast learner, hardworking, goaloriented, able to work under pressure, initiative, strong leadership skills, team player.
- Ukrainian, Russian (native speaker), English (fluent), Franch (basic).
- Driving license (category B).
- Hobbies: reading, sport (cycling), music.

# **Taras Kravets**

+38(097)7914417 • taras.kravets89@gmail.com

# **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

• Focus on Financial Economics.

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

• Focus on Financial Economics

# 2010 - 2011 IVAN FRANKO NATIONAL UNIVERSITY OF LVIV

Lviv, Ukraine

Master of Science in Mathematics. Major in Econometrics and Mathematical Economics. Top-1.

- Focus on Econometric Models, Consumption and Production Theory, and Game Theory.
- Member of the Student Board.
- Master Thesis "Interdependence Between Income and Consumption in Ukraine, Using Different Econometric Approaches".

#### 2006 - 2010 IVAN FRANKO NATIONAL UNIVERSITY OF LVIV

Lviv, Ukraine

Bachelor of Science in Mathematics. Major in Probability Theory and Statistics. Top-5.

- Focus on Mathematical Modeling, Random Processes, and Statistical Tools.
- Member of the Student Board.
- Admission to the University via Math Olympiad.
- Research in the Field of Logit and Probit Models.

#### **EXPERIENCE**

# 2012 - present CITIBANK UKRAINE

Kyiv, Ukraine

Local Corporate and Investment Banking Department.

#### Intern

- Assistant to Relationship Managers
- Market Research and Analysis.
- Financial Analysis of Industries and Companies.
- Preparation of Presentations.
- Translation of Documents

#### 2011 CITIBANK UKRAINE

Kyiv, Ukraine

Financial Institutions Department.

# Intern

- Assistant to Relationship Managers
- Market Research and Analysis.
- Financial Analysis of Banks
- Organization of Conference Calls
- Preparation of Call Reports
- Translation of Documents

# 2011 KREDOBANK UKRAINE

Lviv, Ukraine

#### Intern

- Retail Clients Services.
- Opening of Deposits Accounts.

# 2009 - 2010 ICE-CREAM TRADE POINTS

Lviv, Ukraine

# **Owner**

- Developing Points of Sales Network at Major Shopping Malls.
- Chain Management.
- HR Management.
- Responsibilities Before Workers and Renters (Salary, Rent, etc.).

# 2008 - 2009 PRIVATE ENTERPRISE DAN (BAKERY & PASTRY EQUIPMENT)

Lviv, Ukraine

#### Owner

- Trading in Internal Market.
- International Communications (Italy, Spain, Germany, Poland).
- Composing Catalogues, Price Lists, etc..
- Participation in International Exhibitions.

- Experienced user skills including knowledge of Windows, Mac OS, Microsoft Office (Word, Excel, Access, PowerPoint), iWork (Pages, Numbers, Keynotes), networking applications; econometric software: EViews, STATA, Stata; mathematical software: Wolfram Mathematica, Maple, MatLab.
- Career focus, honesty & loyalty, accuracy & punctuality, strategic leadership, high levels of self-motivation and initiative, ability to work independently and as a part of a team, ability to work under pressure, professional responsibility, creative and detailed oriented approach, structural planning, understanding of financials, strong communication skills, strong analytical and quantitative skills, strong relationship building skills, pursuit of perfection.
- Fluent in English, Ukrainian and Russian.
- Hobbies: finance, banking, mathematics, tourism (almost the whole Europe, Canada, Russia, etc.), skiing, movies.

# Polina Kulak

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|                       | +38(096)2954657 • polinka_kulak@ukr.net  |                     |
|-----------------------|--|---------------------|
| EDUCATION             |  |                     |
| <b>2010 - present</b> | KYIV SCHOOL OF ECONOMICS   | Kyiv, Ukraine       |
| -                     | Candidate for Master of Arts degree, June 2012.  | ·                   |
|                       | • Focus on Economic Analysis.  |                     |
| <b>2011 - present</b> | UNIVERSITY OF HOUSTON  | Houston, TX, USA    |
|                       | Candidate for Master of Arts degree, June 2012.  |                     |
|                       | • Focus on Economic Analysis.  |                     |
| 2006 - 2010           | KYIV NATIONAL TARAS SHEVCHENKO UNIVERSITY  | Kyiv, Ukraine       |
|                       | <ul><li>B.S. Degree in Mathematics.</li><li>Focus on Probability, Statistics and Actuarial Mathematics</li></ul>                                   |                     |
|                       | Research: 'Minimax estimations of stochastic processes', Grade: Excellent  |                     |
| EXPERIENCE            |  |                     |
| <b>2012 - present</b> | MCKINSEY & COMPANY   | Kyiv,               |
| Ukraine               |  | • ,                 |
|                       | Business Analyst Intern  |                     |
| 2011- 2012            | KYIV SCHOOL OF ECONOMICS   | Kyiv,               |
| Ukraine               |  |                     |
|                       | Research Assistant   |                     |
| 2011                  | • Perform Data Analysis in Stata, help professor in the research work  | Vyiy                |
| Ukraine               | PROCTER &GAMBLE, FMCG company  | Kyiv,               |
| UKI aille             | Logistic Department Intern   |                     |
|                       | • Lead Pallet Flow Optimization Project in Ukraine resulted in 100M USI  | O annual savings    |
|                       | <ul> <li>Developed Distribution Centers benchmarking study for CEEMEA</li> </ul>   | C                   |
|                       | <ul> <li>Examined possibilities for truck-fill rate increase from Kiev Distribution</li> </ul>   |                     |
| 2011                  | DRAGON CAPITAL, investment company   | Kyiv,               |
| Ukraine               |  |                     |
|                       | <ul> <li>Research Department Intern</li> <li>Researched and analyzed current trends, news and relevant information</li> </ul>                      |                     |
|                       | within various sectors of Ukrainian economy  |                     |
| 2010 - 2011           | CyberVision,   | Kyiv,               |
| Ukraine               | ,  | v /                 |
|                       | Software Development and IT consulting company   |                     |
|                       | Marketing Analyst  |                     |
|                       | <ul><li>Evaluated clients' business needs and expectations;</li><li>Conducted market research and determined new technology solutions es</li></ul> | gential to alignts? |
|                       | success.   | ssential to chefits |
|                       | • Participated in the group's brainstorming, control that designed custom  |                     |
|                       | data management solutions addressed each client's unique requirements  |                     |
| 2009                  | P.H. India Gift Shop, inc.   | Virginia Beach, VA, |
| USA                   |  |                     |
|                       | Team Leader  | 4                   |
| 2008                  | • Managed a group of 7 international students to ensure achievements of targ 'CIT GO' PETROLEUM  |                     |
| USA                   | CII GO I EI KOLEUM   | Point Pleasant, NJ, |
| USA                   | Cashier  |                     |
|                       | • Responsible for the store operations, maintained stocks and checked delive   | eries               |
|                       | • Responsible for the store operations, maintained stocks and checked delive   | enes                |

# **EXTRACURRICULAR ACTIVITIES**

2009 - 2011 INTERNATIONAL STUDENT SERVICE AGENCY, COORDINATION IN UKRAINE Kyiv, Ukraine

- Consult in the document-gathering process for the 'Work and Travel USA' Program.
- Support in obtaining the most appropriate job contract in the Virginia Beach USA

200

2010 - present MEMBERSHIP KSE FINANCE CLUB, KSE CASE CLUB Kyiv, Ukraine

2008 - 2010 STUDENTS' SELF-GOVERNMENT IN THE CAMPUS

• Represented and defended students' interests on campus

2006 - 2008

# PRESIDENT OF THE CLASS

• Responsible for organization of extracurricular activities

# Kyiv, Ukraine

- Fluent in English, Russian, Ukrainian.
- Computer literate: Windows, Microsoft office suite (Project, Visio, PowerPoint etc.).
- Programming skills: C++, Pascal, Visual Basic.
- Data analysis software: Statistics, Mat Lab, Stata.
- Participated in the Study Workshops with Bain, BCG, Unilever, Concorde Capital, Procter&Gamble, KPMG.
- Enjoy playing chess: won the first prize on the chess championship on campus.
- Enjoy gymnastics and aerobics, have the first digit in the rhythmic gymnastics.
- Testing information: GRE: Quantitive: 790 | 92%.

# **Ecaterina Loghinova**

+38(066)0794071 • +373(68)089380 • eloghinova@kse.org.ua

# **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

Focus on Financial Economics.

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

Focus on Financial Economics

# 2007 - 2010 MOLDOVA STATE UNIVERSITY

Chisinau, Moldova

Department of Mathematics and Computer Science

Bachelor of Science (Specialist) in Applied Computer Science. Top-3 student.

- Bachelor diploma paper: "Analysis and realization of database access methods via web-interface"
- Rank: the 3<sup>d</sup> out of 49

#### **EXPERIENCE**

# 2012 L'Oréal BRANDSTORM 2012

Kyiv, Ukraine

Marketing business game

**Participant** 

# 2011 CB "COMERTBANK" J.S.C.

Chisinau, Moldova

Analysis & Planning Department

Intern

- Country risk analysis
- Analysis of client database (client ranking)

# 2010 - 2011 KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

#### Computer Lab Assistant

- Consult students on computer issues.
- Provide control and order in the computer lab.
- Fix minor computer problems (software).

# 2010 Moldova

# Balkan International Mathematical Olympiad Supervisor

Chisinau,

2008 – 2010 S.E.

S.E. "The Railway of Moldova"

Chisinau,

Moldova

Information Technology Center of the Railway of Moldova

# Engineer-programmer

- Web-application design and control.
- Data base management and data processing.
- Information system development (and analysis of such processes as passenger train ticket sale, loading/unloading the carriages on the CIS territory per the given period, etc.).

- Experienced user of OS Windows, MS Office (Word, Excel, PowerPoint, Access), MS SQL Server, Adobe Photoshop; data analysis and statistical software STATA. Programming skills: C++, C#, Java, PHP, MySQL, Pascal, Prolog, Assembler, HTML, MatLab.
- Excellent numerical and analytical skills, fast learner, hardworking, responsible, results-oriented, able to work under pressure, optimistic.
- Fluent in English and Russian. Ukrainian and Romanian upper-intermediate. German and French
   basic.
- Hobbies: photography, oriental dancing, tourism, reading, knitting.

# Andrii Luzan

+38(097)7404511 • aluzan@kse.org.ua

# **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree in Economics, June 2012.

• Focus on Financial Economics.

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

• Focus on Financial Economics

# 2005 - 2011 TARAS SHEVCHENKO KYIV NATIONAL UNIVERSITY

Kyiv, Ukraine

Master of Arts degree in Applied Math, Faculty of Cybernetics. Top-10 student.

- Focus on System Analysis, Modeling and Simulating Decision-Making processes.
- Awarded for outstanding results in study.
- Presented at international conference on Problems of Decision Making under Uncertainties.

#### **EXPERIENCE**

# 2011 CONCORDE CAPITAL

Kyiv, Ukraine

Pan-European investment banking company.

# Intern at Research Department

- Responsible for data mining, basic analysis and news writing for Ukraine Daily Monitor.
- Assisted analysts with building financial models and preparing research reports.

# 2011 KYIV ECONOMICS INSTITUTE

Kyiv, Ukraine

Independent policy research center.

# Researcher assistant

- Responsible for data validation and basic analysis.
- Evaluated land reform policy impact on agriculture market.

# 2008 CITY-MARKET

Denver, U.S.A

Kroger Co. largest retail U.S.A grocery chain.

# Produce clerk

Consulted and served consumers in production department.

# 2008 - 2011 ONLINE SHOP

Kyiv, Ukraine

Upholstered furniture.

# Founder, developer

Threw together customers and suppliers.

# 2007 - 2009 KY

# KYIV STUDENT COUNCIL

Kyiv, Ukraine

Non-government organization.

# Secretariat member

- Organization of social ratings, data collecting and analyzing.
- Contacted universities of Kyiv about health situation.
- Communicated with city government.

- Strong leadership and communicative skills.
- Excellent numerical and analytical abilities, fast learner, hardworking, responsible, results-oriented, able to work under pressure.
- Fluent in English, Ukrainian and Russian.
- Literate computer user, including econometric and numerical software (Stata, EViews, SPSS, MATLAB), programming proficiency (SQL/VBA, PHP, C++).

# **Leonid Matvieiets**

+38(063)6021255 • lmatvieiets@kse.org.ua

| <b>EDUC</b> | :A | ш | Or. | N |
|-------------|----|---|-----|---|

2010 - present KYIV SCHOOL OF ECONOMICS

Candidate for Master of Arts degree, June 2012.

• Focus on Financial Economics.

2011 - present UNIVERSITY OF HOUSTON

Candidate for Master of Arts degree, June 2012.

Focus on Financial Economics.

2005 – 2010 EUROPEAN UNIVERSITY

• BSc, Management

MSc, Management of Foreign Economic Activity

2009 – 2011 NATIONAL UNIVERSITY "KYIV-MOHYLA AKADEMY"

• MSc, Finance

**EXPERIENCE** 

2009 – 2010 ART METAL FURNITURE

Manager of Foreign Economic Activity

 marketing analysis of customers on B2B market(segmentation by purpose groups of distribution and

 monitoring of competitors on the market - prices, main conditions of cooperating, clients, forecasts of market);

 analysis of every client's activity (potential client) and making personal proposal;

- executing telephone negotiations, concordance of collaboration conditions (
  price, terms of delivery, details of order, sending samples of products, ways
  and costs of delivery of the order delivery, special conditions (fixed volumes of
  orders per month/year for special discount or dealers price for the region),types
  of payment (prepayment, letter of credit (usually paid, irrevocable,
  documentary), term of payment (up to 90 days) with bank guarantee of the
  payment, factoring);
- individual forming of prices (contingency on the region or type of enterprise);
- signing contracts for deliveries and standard contracts of cooperation for fixed period of time;
- serving the orders and requests of existing clients;
- forming requests for logistics department of the company and searching for alternative logistics solutions, companies;
- constructing data-base of clients and all events, activities by every client (fixation of every action with partners);
- conducting negotiations with big European traders and retailing groups;
- adjustment and receiving the necessary information from the plantmanufacturer (about possibilities and terms of production, uploading, presence of materials, price for components and others);
- control of delivery, executing guarantees by possible reclamations.

**ACTIVITIES** 

- Participated at KPMG K-Foundation program 2012
- Course in coaching (July, 2008, Novosibirsk);
- Course in psychology of administrative activity (effective communication with employees) (August, 2008, Novosibirsk);
- Training in activity organization of branch (June-August, 2008, Novosibirsk);
- Courses in book-keeping and 1C book-keeping (September, 2006- May, 2007);
- Course in developing skills in merchandising (September, 2007);
- Intercorporative University (study course and month training as a financial analytic in "VimmBillDann" company).

Russian (native), Ukrainian (fluent), English (fluent), Romanian (fluent in speech and upper intermediate in writing), Spanish (basic).

**PERSONAL** 

Kyiv, Ukraine

Kyiv, Ukraine

Kyiv, Ukraine

Houston, TX.

**USA** 

Dnipropetrovsk,

Ukraine

# Anzhela Mazhorova

+38(066)2671532 • amazhorova@kse.org.ua

| <b>EDUCATION</b>            |   |                      |
|-----------------------------|---|----------------------|
| <b>2010 - present</b>       | <b>KYIV SCHOOL OF ECONOMICS</b> Candidate for Master of Arts degree, June 2012.   | Kyiv, Ukraine        |
| 2011 - present              | <ul> <li>Focus on Financial Economics</li> <li>UNIVERSITY OF HOUSTON</li> <li>Candidate for Master of Arts degree, June 2012.</li> <li>Focus on Financial Economics</li> </ul>                                  | Houston, TX, USA     |
| 2009 – 2010                 | DONETSK NATIONAL UNIVERSITY   | Donetsk, Ukraine     |
| 2005 2000                   | Master of Sciences in Mathematics • Focus on Actuarial and Finance Mathematics • Current GPA: 4.91 (out of 5.0)   |                      |
| 2005 – 2009                 | DONETSK NATIONAL UNIVERSITY   | Donetsk, Ukraine     |
|                             | Bachelor of Science in Mathematics • Focus on Actuarial and Finance Mathematics • Current GPA: 4.88 (out of 5.0)  |                      |
| EXPERIENCE<br>2011- present | KYIV SCHOOL OF ECONOMICS  Economics MA Program  Teaching Assistant in Mathematics for Economists  •Assisted in grading  • Discussed homework assignments  • Held consultations                                  | Kyiv, Ukraine        |
| 2011                        | KYIV ECONOMICS INSTITUTE Independent, policy research center Research Assistant  • Research focusing on Customs Union between the Republics of Belarus, Kazakhstan and the Russian Federation  • Data retrieval | Kyiv, Ukraine        |
| 2009 – 2010                 | <ul> <li>«RAIFFEISEN BANK AVAL»</li> <li>Donetsk regional directorate</li> <li>Sales Agent of banking products and services</li> </ul>  | Donetsk, Ukraine     |
| ACHIEVEMENTS                |   | OH 17                |
| 2012                        | • Ukrainian Exchange competition "Exchange Student Game - 201   | 2", Kyıv;            |
| 2010                        | • Ukrainian Student Championships "Case Champ", Kyiv;   |                      |
| 2010                        | <ul><li> KSE Olympiad in Quantitative Economics, Kyiv;</li><li> KSE annual International Student Conference on topic "Economics"</li></ul>  | in Advice to the New |
| 2010                        | • KSE annual International Student Conference on topic "Economic President", Kyiv;  | ic Advice to the New |
| 2010                        | <ul> <li>Fifth all-Ukrainian scientific-practical conference for students an topic "Modern problems of applied statistics, industrial, financial a mathematics", Donetsk.</li> </ul>                            | •                    |

- Experienced PC-user skills including knowledge of Windows, Microsoft Office (Word, Excel, Access, Power Point), statistical software (Stata, Matlab);
- Personal traits: 100% dedication to work, tenacity, fast learner, responsible, strong analytical skills, attentive to details, able to work under pressure, communicative, creative and team player;
- Languages: Russian (native) and Ukrainian, Upper-Intermediate English.

# Sergii Meleshchuk

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# **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

• Focus on Economic Analysis.

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

Focus on Economic Analysis

# 2010 - 2012 KYIV-MOHYLA ACADEMY

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

# 2006 - 2010 KYIV-MOHYLA ACADEMY

Kyiv, Ukraine

Bachelor of Science in Economics.

- · Focus on economic analysis and econometrics, macro-modeling.
- Diploma with Honors.

# **EXPERIENCE**

# 2011 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Economics MA Program

#### Research assistant

- preparation of literature reviews in the sphere of poverty and inequality,
- data collection and analysis,
- verification of mathematical derivations from published papers,
- development and update of monthly ranking of Ukrainian teams of financial analysts

# **2010 KPMG**

Kyiv, Ukraine

Auditing company.

# Intern in auditing department

- analysis of the financial statement of Ukrainian banks and FMCG companies,
- assessing the effectiveness of internal control over financial reporting,
- checking credit bank credit portfolio for the compliance with Ukrainian legislation

# 2009 3M

Kyiv, Ukraine

International conglomerate.

# Supervisor

- preparing research on Ukrainian markets of car care products,
- road markings and industrial respirators, development of efficient strategies of new product launches,
- forecasting sales of 3M products

- Member of the Top-3 Team worldwide in BNP Paribas «Ace Manager 4» case competition.
- Fluent in English, Ukrainian and Russian.
- Experienced user: Microsoft Office, Matlab, EViews, STATISTICA 6.0, SPSS, Stata.

# **Vladyslav Petrov**

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| P / | .,. | . A | <br>ON |

2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

 $Candidate\ for\ Master\ of\ Arts\ degree,\ June\ 2012.$ 

• Focus on Economic Analysis.

2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

• Focus on Economic Analysis

2006 - 2010 NATIONAL AVIATION UNIVERSITY

BA Program in Economics and Entrepreneurship.

Diploma with honors (June 2010).

**EXPERIENCE** 

2011 - present KYIV ECONOMICS INSTITUTE

Kyiv, Ukraine

Kyiv, Ukraine

Independent, policy research center.

Research assistant

• Field of Research: health economics, economic demography and impact

evaluation.

2011 KYIV SCHOOL OF ECONOMICS Kyiv, Ukraine

Economics MA Program.

Research Intern

2009 - 2007 NATIONAL AVIATION UNIVERSITY Kyiv, Ukraine

Research Intern

**EXTRACURRICULAR ACTIVITIES** 

2011 GLOBAL MANAGEMENT CHALLENGE Kyiv, Ukraine

International financial econometric game.

• 3-rd place in the national final.

2010 GLOBAL MANAGEMENT CHALLENGE JUNIOR Kyiv, Ukraine

International financial econometric game.

• 8-th place in the national final.

2010 BNP PARIBAS ACE MANAGER Kyiv, Ukraine

Banking Game

123th place out of more than 2000 teams

- Dedication, diligence, creativity, strong analytical skills, sociability, ability to support a positive working atmosphere.
- Microsoft Office package; Statistical software (Stata, SPSS); Intermediate knowledge of graphical redactors (Adobe Photoshop, CorelDraw, Adobe Illustrator).
- Ukrainian (native); Russian (fluent); English (fluent).

# Stsiapan Padchasha

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# **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

• Focus on Financial Economics.

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

• Focus on Financial Economics.

# 2007 - 2008 BELARUS STATE ECONOMIC UNIVERSITY

Minsk, Belarus

Master of Arts in Economics

Major: "Economics and National Economy Management of Sectors of National Economy"

- Focus on research of the relationships between subjects of the hospitality industry.
- Participant of a number of conferences and seminars.
- Published notes for a number of conferences.

# 2001 - 2006 BELARUS STATE ECONOMIC UNIVERSITY

Minsk, Belarus

Bachelor Degree in Economics

Major: Major: "Economics and Management of Hotel and Restaurant Industries"

#### **EXPERIENCE**

# 2011 BELARUSIAN ECONOMIC RESEARCH AND OUTREACH CENTER (BEROC)

Minsk, Belarus

Independent, policy research center.

# Intern

• Data-mining, creating and updating of databases, assisting in research work.

# 2009 - 2010 BELARUS STATE ECONOMIC UNIVERSITY

Minsk, Belarus

# Teaching Assistant

• Taught Business Planning, International Economic Relations to classes of 15 to 25 undergraduate students.

# 2005 - 2009 SPECIALIZED VOCATIONAL GUIDANCE SCHOOL №2

Minsk, Belarus

# **BOARD OF EDUCATION FRUNZE DISTRICT, MINSK**

# Instructor

Taught Introduction to Commercial Activity on Consumer Goods Market to students.

# 2002 - 2004 SOLVEX TRAVEL AGENCY

Minsk, Belarus

# Tourism Manager

• Assisted clients in booking air and bus tickets, travel arrangements all over the world.

- Experienced user skills including knowledge of Windows, Microsoft Office (Word, Excel, Access, PowerPoint); econometric software: Stata.
- Fluent in English, Ukrainian and Russian, basic knowledge of French and Polish.
- Hobbies: swimming, skating and travelling.

# **Dmytro Popov**

+38(096)9541425 • dpopov@kse.org.ua

# **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

Focus on Financial Economics

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

• Focus on Financial Economics

# 2010 - 2011 NATIONAL UNIVERSITY "OSTROH ACADEMY"

Ostroh, Ukraine

Master of Arts in Economic Cybernetics, Faculty of Economics

• Focus on Fuzzy logic, Neuro systems, Intellectual analysis in Finance

# 2006 - 2010 NATIONAL UNIVERSITY "OSTROH ACADEMY"

Ostroh, Ukraine

Bachelor in Economic Cybernetics. Faculty of Economics

- Focus on economic modeling, Econometrics, Operational research, Decision Making
- Cumulative GPA 3.64 (out of 4)

# **EXPERIENCE**

# 2011 - present ERNST & YOUNG

Kyiv, Ukraine

**Professional Services** 

# Valuation and Business Modeling Intern

- Business valuation based on DCF, Market & Transaction approaches
- Econometric forecasting and scenario analysis
- Financial analysis
- Macroeconomic and Industry analysis

# 2008 - 2010 LIONBRIDGE TECHNOLOGIES INC.

Waltham, USA

Translation and localization solutions.

# Internet Assessor

Evaluation of web search.

- Proficient user of MS Office (Excel, Word, PowerPoint)
- Good at using econometric and scientific software (STATA, Matlab)
- Basic programming skills (C#, C++)
- Strong analytical skills, fast learner, hardworking, responsible, results-oriented, able to work under pressure, initiative, charismatic, team player.
- Fluent in English, Ukrainian and Russian. Basic French
- Hobbies: music, guitar player, band singer, trekking.

# Elena Riabikina

+38(063)8296674 • +373(69)902626 • eriabikina@kse.org.com

# **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kviv, Ukraine

Candidate for Master of Arts degree June 2012.

• Focus on Financial Economics

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

Focus on Financial Economics

# 2007 - 2010 MOLDOVA STATE UNIVERSITY

Chisinau, Moldova

Bachelor of Science in Applied Computer Science. Major in Informatics.

- Cumulative GPA 9.54 (out of 10).
- Rank 1<sup>st</sup> out of 49 students
- Focus on C++, Delphi application design and database development.
- 2<sup>nd</sup> and 3<sup>rd</sup> place in University English Language Olympiad (2009, 2010).
- Published work "Automated control system of railway train ticket" (application development, system integration).

# **EXPERIENCE**

# 2011 KYIV ECONOMICS INSTITUTE

Kyiv, Ukraine

Independent, policy research center.

#### Research assistant

- Responsible for data analysis, basic analysis and reporting.
- Research on remittances and consumption patterns based on Moldovan households.

#### 2008 - 2010 SE RAILWAY OF MOLDOVA

Chisinau, Moldova

Information and Technology Center.

# Engineer-programmer

- Application development in C++, Delphi.
- Data base control and update.

# **EXTRACURRICULAR ACTIVITIES**

# 2012 L'OREAL BRANDSTORM BUSINESS GAME

Kyiv, Ukraine

Marketing competition

# 2011 EUROPEAN DRAGON BOAT CHAMPIONSHIP

Kyiv, Ukraine

European Club Crew Championship.

Volunteer, translator

# 2010 BALKAN INTERNATIONAL MATHEMATICAL OLYMPIAD

Chisinau, Moldova

Academy of Economic Studies of Moldova.

Volunteer, supervisor

- Experienced user skills including knowledge of Windows, Mac OS, Microsoft Office (Word, Excel, Access, PowerPoint); programming skills (C++, Delphi, VBA, SQL); econometric/math software: Stata, MatLab.
- Strong analytical skills, fast learner, leadership qualities, hardworking, team player, responsible, results-oriented, able to work under pressure, optimistic, charismatic.
- Language skills: Russian- native, English- fluent, Romanian- intermediate, Ukrainian- intermediate, French- basic.
- Hobbies: tennis, theatre, tourism.

# **Amet Seitibraimov**

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# **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

Focus on Financial Economics.

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

Focus on Financial Economics.

# 2005 - 2009 CRIMEAN ECONOMIC INSTITUTE OF KYIV NATIONAL ECONOMIC UNIVERSITY

Bachelor of Science in Economics.

Focus on International Economy.

# 2004 - 2005 LAUREL HIGHLANDS HIGH-SCHOOL

Uniontown, Pennsylvania, USA

Senior class (attended as a finalist of FLEX Program)

#### **EXPERIENCE**

# 2011 OFFICE OF THE MEMBER OF CANADIAN PARLIAMENT, HON. LYNNE YELICH Ottawa, Canada Intern of Canada-Ukraine Parliamentary Program

- Dealing with correspondence (sorting and answering some of the letters from constituents and organizations).
- Researching and preparing reports on legislation.
- Attending parliament sittings, committee meetings, receptions, meetings at the embassies, meetings with other officials and businessmen.

# 2011 TROIKA DIALOG UKRAINE

Kyiv, Ukraine

# Intern at Investment Banking Department (Troika New Talent Program)

- Market research.
- Company research.
- Preparing company surveys.
- Preparing reports on markets and companies.
- Preparing company presentations.
- Translations (rus/ukr/en).

# **2009 - 2010 DATASUBSYSTEMS, INC.**

Simferopol, Ukraine

# **Customer Support**

- Handling internet stores' orders (emails and calls from customers, communication with warehouse and postal carriers, filling and moving orders through the system, ensuring order shipment).
- Writing articles for websites.
- Other search engine optimization tasks, not requiring IT background.

# 2007 POLO RALPH LAUREN OUTLET

Atlantic City, USA

#### Sales Associate

- Customer service.
- Monitoring the inventory.
- Keeping the store neat and tidy.

# 2006 "EURASIAN CHEMICAL MARKET" JOURNAL

Simferopol, Ukraine

#### Translator/market researcher

- Customer service.
- Monitoring the inventory.

#### **ACHIEVEMENTS**

- 2nd place (with KSE team) at the All-Ukrainian level of CFA Institute Research Challenge (January, 2012)
- Finalist of the Canada-Ukraine Parliamentary Program. Awarded with internship in Canadian Parliament (April, 2011)
- Finalist of the Troika New Talent Program held by Troika Dialog. Awarded with internship at Investment Banking Department of Troika Dialog Ukraine (May, 2011)
- 1st place at the 2011 Casechamp Competition with "Quadra" team (April, 2011)
- Winner (in a team) of the Ukrainian selection stage at the KPMG International Case Competition (December, 2010); Participant of the CIS Final (March, 2011)
- 2nd place at the 2010 Casechamp Competition with "Ace Club" team (November, 2010)
- 1st place at the Business Plan contest of Crimean Chamber of Commerce (January, 2010)
- 2nd place All-Ukrainian conference "Economics current aspects 2010" (March, 2010)

- 1st place at the Institute Olympiad in "International Economy" (2009)
- Finalist of the Future Leaders Exchange Program held by American Councils (September 2004 May 2005)

- Strong self-motivation, leadership and communication skills, organizational and analytical skills, as well as ability to work in a team.
- Languages: Crimean Tatar native, Russian, Ukrainian, English fluent, Turkish basic.
- Computer Skills: MS Office, Stata.

# Solomiya Shpak

+38(093)0656401 • sshpak@kse.org.ua

#### **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

Focus on Economic Analysis.

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

Focus on Economic Analysis.

# 2010 - 2011 IVAN FRANKO NATIONAL UNIVERSITY IN LVIV

Lviv, Ukraine

Master of Arts in International Economics. First-ranked student

• Focus on behavior of economic agents in transition economies

Published works: Inequality in Transition countries.

Materials of international student conference

"The actual development problems of the national economy". Lviv,2011. - p.565

• Monitor of the group

# 2006 - 2010 IVAN FRANKO NATIONAL UNIVERSITY IN LVIV

Lviv, Ukraine

Bachelor of Science in International Economics. First-ranked student

- Focus on behavior of economic agents in transition economies
- Member of the editorship of faculty student magazine "Economistyka"
- Monitor of the group
- · Published works:
- Financial offshore centres. Materials of international student conference

"World economic crisis: causes, consequences and prospective". - Lviv, 2010. - p.674

• Role of transnational corporations in transition economy of Ukraine.

Symphosium of the Ivan Franko National University of Lviv.

Economic series. Number 41 (2). – Lviv, 2009. – p. 25-27

• Economic agents facing WTO. Symphosium of the Ivan Franko National University of Lviv.

Economic series. Number 37 (2). – Lviv, 2007. – p. 13-16.

# **EXPERIENCE**

# 2011 - present KYIV ECONOMICS INSTITUTE

Kyiv, Ukraine

Independent, policy research center.

# Research assistant

- Responsible for data analysis, literature review and basic data analysis.
- Research on international macroeconomics, international trade and political economics

# 2011 - present PARLIAMENT OF UKRAINE

Kyiv, Ukraine

Parliament Committee for Economic policy

# Intern

- Analysis of legislation
- Assistance to committee members
- Participation in Committee meetings

# 2008 - 2009 LVIV BUSINESS SCHOOL

Lviv, Ukraine

Business school

# Intern at Research and Development department

- Research on value-based business in Ukraine
- Analysis of data
- Organization of meetings with clients

# 2007 - 2008 ODBC

Lviv, Ukraine

Ukrainian constructing firm

## Interpreter

- Interpretation of documents and correspondence from German to Ukrainian
- Interpretation during official meetings with partners

# 2002 - present PLAST

Lviv, Ukraine

National scouting organization of Ukraine

# Volunteer, project manager

- Manager of educational multicultural exchange projects for youth in Austria, Germany, Estonia, Lithuania, Latvia, Poland and Ukraine
- Head of Committee of International Project "Peace Light of Bethlehem"
- Scout leader

- Experienced user skills including knowledge of Windows, Mac OS, Microsoft Office (Word, Excel, Access, PowerPoint), econometric software: EViews 4.0, Stata.
- Strong analytical skills, strong leadership qualities, creative, optimistic.
- Fluent in English, Ukrainian and German
- Hobbies: cycling, hiking and skiing

# **Roman Syrotian**

+38(050)3524141 • r.syrotian@gmail.com

# **EDUCATION**

# 2009 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts Degree , June 2012.

• Focus on Financial Economics

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

• Focus on Financial Economics

2005 - 2009 NTUU "Kyiv Polytechnic Institute", Institute of Applied System Analysis BA in Applied Mathematics.

Kyiv, Ukraine

# **EXPERIENCE**

#### 

Kyiv, Ukraine

Ukrainian investment group.

# Intern, Junior Analyst. Equity research department.

- Developing Excel spreadsheets (including VBA\SQL programming).
- Banking sector coverage, monitoring for news and events.
- Sector and particular banks financials forecasting.
- Equity valuation of Ukrainian banking stocks.
- Preparing daily reports on banking sector developments in Ukraine.
- Developing presentation materials and reports for clients, internal usage and press.

- CFA Level 2 candidate, taking exam in June 2012.
- Good knowledge of banking, accounting, economics.
- An initiative, self-motivated and hard working person.
- Strong mathematical background and excellent analytical skills.
- Experienced PC user. Familiar with MS Office, Bloomberg and Stata. Basic programming skills.
- Fluent in English, Ukrainian and Russian.
- Hobbies: snowboard, skiing, literature, football, chess.

# Oleksandra Slobodian

+38(097)6636063 • oslobodian@gmail.com

# **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

Focus on Economic Analysis.

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

Focus on Economic Analysis.

# 2010 - present National University "Kyiv-Mohyla Academy"

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012. Major in economic analysis.

• Published work "World experience of competition law implementation: The case of USA"

# 2006 - 2010 NATIONAL UNIVERSITY "KYIV-MOHYLA ACADEMY"

Kyiv, Ukraine

Bachelor of Arts in Economics of Enterprises.

# **EXPERIENCE**

2011 Research assistant

Kyiv, Ukraine

Assisted in research within the ILO project on youth employment in Ukraine and

CARIM-East project on international migration and its development effects

# 2009 OTP bank

Kyiv, Ukraine

Bank

# Intern

- Responsible for data collection and analysis
- Performed monitoring of clients
- Prepared presentation

# 2006 - 2007 Ukraine

KMBS

Kyiv,

Kyiv-Mohyla Business School, MBA program

# Intern

- Assisted in organizing workshops and seminars.
- Worked with correspondence, answered telephone calls

- Experienced PC user Microsoft Office (Word, Excel, Access, PowerPoint); econometric software: Stata, Statistica
- Strong analytical skills, fast learner, hardworking, responsible, results-oriented, open minded, initiative, able to work under pressure, team player
- Fluent in English, Ukrainian and Russian, basic French and Polish
- Hobbies: travelling, cinema, gardening

# Anna Strelchuk

+38(068)9376168 • astrelchuk@gmail.com

# **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

• Focus on Economic Analysis.

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

• Focus on Economic Analysis.

# 2006 - 2012 NATIONAL TECHNICAL UNIVERSITY OF UKRAINE

Kyiv, Ukraine

# "Kviv Polytechnic Institute"

Master of Science in Economics of Enterprises. Major in economic cybernetics.

- Focus on modeling and simulating economic processes and analysis.
- 2nd place in Students Olympiad "Economical cybernetics" (NTUU "KPI", Kiev, Ukraine, 2010)
- Diploma for "High achievement in branch of computer modeling" (II stage of All-Ukraine students Olympiad, Zaporizhia, Ukraine, 2010)
- Students research activities and publications: International student scientific-practical conference
  "Problems and perspectives of developing of financial system of Ukraine in crisis conditions"; VIII
  International student scientific-practical conference "Business development as a factor of economic
  growth"; III All-Ukraine student scientific-practical conference "Modeling and forecasting of
  economic processes".

#### **EXPERIENCE**

# 2012 - present KRAFT FOODS UKRAINE

Kyiv, Ukraine

American multinational confectionery, food and beverage conglomerate.

# Marketing Trainee

- Involvement in development and execution of marketing plans.
- Brief and project management with BTL agencies.
- Leading and supporting marketing projects.

# 2011 - 2012 KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Economics MA Program.

# Assistant, Development department

- Assisted in organizing conferences, workshops, academic seminars.
- Digital activity, promotion.
- Updated data bases.

# 2011 KYIV ECONOMIC INSTITUTE

Kyiv, Ukraine

Independent, policy research center.

# Research Assistant

- Responsible for data analysis, basic analysis and reporting.
- Research on Ukrainian privatization process.

# 2011 National Electricity Regulatory Commission of Ukraine

Kyiv, Ukraine

National regulatory commission, State

# Intern. Leading specialist

- Developing and updating methodology on efficiency evaluation for state and half-state companies.
- Developing recommendations for the government concerning the optimal prices for electricity.

- Experienced user skills including knowledge of Microsoft package (MS Office, MS Office Project), engineering calculation software (MatLab, MatCad, Statistica, Eviews, Stata), graphics package (Adobe package, Corel package), programming software (Builder C++) and data-base modeling softwares (SQL, InterBase).
- Strong analytical skills, hardworking, responsible, results-oriented, able to work under pressure, fast learner, leadership qualities, team player, initiative, optimistic.
- Fluent in English, Ukrainian and Russian. Basic knowledge of French and Polish.
- Hobbies: marketing, ads, photography, snowboarding, fashion.

# Yaroslav Taran

+38(063)3944341 • yaroslav taran@meta.ua

#### **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Candidate for Master of Arts degree, June 2012.

• Focus on Financial Economics.

# 2011 - present UNIVERSITY OF HOUSTON

Candidate for Master of Arts degree, June 2012.

• Focus on Financial Economics

# 2006 - 2010 Kyiv National Economic University

Bachelor in Economics and Entrepreneurship (with distinction)

• Cumulative GPA 4.93 out of 5

# **EXPERIENCE**

# 2012 - present UNICREDIT BANK

**Assets and Liabilities Management Department** 

# Analyst (part-time)

- prepared reports for the Board of Directors
- analyzed market data and performed benchmark analysis
- processed large amounts of data

# 2008 PROPAGANDA

Advertising agency

# Senior project promotion manager

- organized and supervised several group projects
- built effective promotion teams
- was given freedom of action but was fully responsible for the result

# 2008 SMART MARKETING

Advertising agency

# Project promotion supervisor

- performed personnel selection and teaching
- organized and supervised a team of 10 people

# 2008 SMART MARKETING

Advertising agency

# **Promoter**

- worked in team and separately
- overfulfilled the plan

# **PERSONAL**

- Experienced user skills including knowledge of Windows, Microsoft Office (Word, Excel, Access, PowerPoint), some programming skills (Pascal, VBA), econometric software: Mathlab, Stata.
- Strong analytical skills, good communicational and team leader skills, fast learner, used to work hard and under pressure.
- Fluent in English, Ukrainian and Russian.
- Hobbies: table tennis, football, jiu-jitsu, classic and modern literature, scooters and motorbikes.

Houston, TX, USA

Kyiv, Ukraine

Kyiv, Ukraine

Kyiv, Ukraine

Kyiv, Ukraine

# **Dzianis Tauhen**

+38(067)5831268 • dtauhen@kse.org.ua

# **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

Focus on Financial Economics.

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

• Focus on Financial Economics

# 2002 - 2007 BELARUS STATE UNIVERSITY

Minsk, Belarus

# Bachelor of Science and Specialist in Mathematics.

- Major in Mathematical Methods in Economics.
- Research in the field of Higher Algebra.

# **EXPERIENCE**

# 2007 - 2010 Academy of Post-diploma Education

Minsk, Belarus

# IT support and administration (by assignment)

- Responsible for installation, settings, troubleshooting and optimization of operating systems, software and network.
- IT consultations for employees.

# 2007 - 2009 Academy of Post-diploma Education Lecturer of IT sub-faculty.

Minsk, Belarus

Course "Microsoft Office for Beginners and Intermediates".

- Experience in Computer Languages and Applications: Windows, Microsoft Office, Stata, C++, Java.
- Strong analytical skills, ability to work under pressure and meet deadlines, swift learning and adaptation skills, high level of personal responsibility, team-player oriented on team results.
- Fluent in English and Russian.
- Hobbies: computers, reading, cinema.

# Liudmila Tuhari

+38(093)6014649 • ltuhari@kse.org.ua

# **EDUCATION**

# 2010 - present KYIV SCHOOL OF ECONOMICS

Kyiv, Ukraine

Candidate for Master of Arts degree, June 2012.

• Focus on Financial Economics.

# 2011 - present UNIVERSITY OF HOUSTON

Houston, TX, USA

Candidate for Master of Arts degree, June 2012.

Focus on Financial Economics.

# 2007 - 2010 ACADEMY OF ECONOMIC STUDIES FROM MOLDOVA

Chisinau, Moldova

Bachelor of Science in Economics. Major in Finance and Banking. Top-3 student.

- Focus on economic analysis.
- Participated in the activities of the Banking Club.
- 1st place in KSE Student Conference of Spring-2010.

# **EXPERIENCE**

2008 WEBMASTER

Chisinau, Moldova

Moldavian web-designer of sites.

# Operator call center

• Responsible for attraction of new clients.

- Experienced user skills including knowledge of Windows, Mac OS, Microsoft Office (Word, Excel, Access, PowerPoint), some programming skills in MatLab; networking applications; econometric software: Stata.
- Personal traits: responsibility, persistence, amiability, creativity, high capacity for work, ability for team-work, scrupulosity.
- Native Russian, advanced English and Romanian, intermediate Ukrainian.
- Hobbies: volleyball, dance, bicycles, painting.

# Nicolai Vicol

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**EDUCATION** 

**2010 - present** KYIV SCHOOL OF ECONOMICS

Candidate for Master of Arts degree, June 2012.

• Focus on Financial Economics.

**2011 - present** University of Houston

Candidate for Master of Arts degree, June 2012.

• Focus on Financial Economics.

2007 - 2010 ACADEMY OF ECONOMIC STUDIES OF MOLDOVA

• Bachelor of Economics. Major in Cybernetics and Economic Informatics

• Focus on Cybernetics & IT systems design and economics;

• Cumulative GPA: 9.08 (out of 10);

• Thesis "Models of evaluating the Return on Investment" with elaborated software (VS, C#);

• AIESEC, Student Senate member.

2004 - 2007 LYCEUM "ION CREANGA"

Mathematics-oriented

**EXPERIENCE** 

2011-2012 CITIGROUP INC. - CITIBANK UKRAINE

Banking and financial services industry

Position: Intern at Global Banking Department

• Analysis of financial performance of companies, preparation of financial models.

• Monitoring of corporate clients and preparation of quarterly reports.

• Market research, gathering and processing information about industry and clients activities.

• Preparing credit approval and classified credit reports.

2010 STATE INFORMATION RESOURCES CENTER "REGISTRU"

Government Administration industry

Intern at Information Technologies Department

Database management & maintenance, apps interface designing.

**NEXUS** 2009

IT & services industry

IT designer

• Programming (C#, SQL) & system integration;

• Structuring data & DB projection;

• Working with costumers, clients interviews prior to software development.

2008 **TARGET** 

Retail industry

Service Desk & Sales Team Member.

**ACHIEVEMENTS** 

Mathematics: 2nd - regional level (2006), 1st - regional level (2007), finalist - country level (2007) **Olympiads** 

3rd – regional level (2005), 1st – regional level (2007), 3rd – country level (2006) Geography:

finalist – university level, ASEM & Junior Achievement Moldova (2007) Economics:

Finalist (in a team): Virtual Business Challenge, JA-YE 2008 **Competitions** 

2nd (in a team): Virtual Business Challenge, JA-YE 2009

14th out of 2535 teams (World level): BNP Paribas Ace Manager 2012.

# **PERSONAL**

• Determined and goal-oriented, passionate when challenged, good analytical skills, quick learner, disciplined and well organized.

- Romanian (native), English, Russian (fluent), French (intermediate), Spanish (basics).
- Programming languages & platforms: MatLab, C++, C#, MS-SQL, MS-Visual Studio, HTML, PHP.
- Econometric packages: Stata (advanced), Eviews (basics).

Houston, TX, USA

Kyiv, Ukraine

Chisinau, Moldova

Drochia, Moldova

Kyiv, Ukraine

Chisinau, Moldova

Chisinau, Moldova

New Orleans, LA, USA



# **KSE GOVERNANCE**

# **Honorary Chairman**

Victor Pinchuk

#### Senior Advisor

Anders Aslund, Peterson Institute for International Economics

#### **Board of Directors**

Iryna Akimova, Ukraine's President Administration
Max Alier, International Monetary Fund
Tom Coupé, Ex officio, EERC/KSE
Richard Ericson, Chairman of the Research Network IAB; East Carolina University
Paul Gregory, Chairman of the KSE IAB; University of Houston
Hryhoriy Nemyria, Former Vice Prime Minister for Foreign Affairs
William Newton-Smith, Open Society Institute (OSI)
Gerardo della Paolera, Global Development Network
Leonid Petukhov, Geo Alliance Concern
Irina Paliashvili, RULG-Ukrainian Legal Group, P.A.
Regina Yan, Chair; Peterson Institute for International Economics
Yuriy Yekhanurov, Former Ukraine's Prime Minister
Jorge Zukoski, American Chamber of Commerce

# **International Advisory Board**

Professor Robert Baldwin, University of Wisconsin, USA
Professor Charles Becker, Duke University, USA
Professor Charles Calomiris, Columbia Business School, USA
Professor Irwin Collier, Freie Universitat Berlin, Germany
Professor Paul Gregory, Chair; University of Houston, USA
Professor John Earle, Central European University, Hungary
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Professor Konstantin Sonin, New Economic School, Russia
Professor John Taylor, Stanford University, USA
Professor Franz Palm, University of Maastricht, Netherlands

www.kse.org.ua



# **KSE FOUNDERS:**

Economics Education and Research Consortium (EERC)
The Victor Pinchuk Foundation

# **KSE CORE DONORS:**

The Victor Pinchuk Foundation
Eurasia Foundation
The Global Development Network
Norwegian Ministry of Foreign Affairs
Open Society Institute
Swedish Ministry for Foreign Affairs
Swedish Agency for International Development (SIDA)

# KSE SCHOLARSHIPS AND OTHER SUPPORT PROVIDERS:

British Embassy in Belarus
Citi Foundation
Concorde Capital
Dragon Capital
Ernst & Young
European Commission
German Marshall Fund (through USAID grant)
Kytasty Foundation
Royal Norwegian Embassy in Ukraine
SimCorp
US Embassy in Ukraine
The World Bank
EERC/KSE Alumni



# KYIV SCHOOL OF ECONOMICS (KSE)

# Excellence in Economics Education and Research

The Kyiv School of Economics (KSE), founded by the Economics Education and Research Consortium (EERC) and the Victor Pinchuk Foundation in 2006, is a world-class academic institution with a reputation for excellence both in Ukraine and internationally. KSE ranks among the top schools in Central and Eastern Europe, producing the future generation of world-class economists. In doing so, it helps to improve the economic, business, and policymaking environments of Ukraine and its neighbouring countries.

# **KSE Academic Programs**

KSE offers internationally recognized Master's Programs in Business Economics, Financial Economics, Economic Analysis, and International Agricultural Management taught by international and Western-trained Ukrainian faculty who have strong backgrounds in teaching and research. The programs' curriculums are modeled on the best economic, financial, and business graduate programs in North America and Western Europe. Students are provided with an unrivalled access to the world economics literature and various informational resources. After graduation, students can receive a Master's Degree in Economics from the University of Houston (US).

# **KSE Research Activities**

**The Kyiv Economics Institute (KEI)** at the Kyiv School of Economics provides advanced economics analysis to many clients and partners around the world. The results of this research are used by governments, business companies, international organizations, and many others.

# **KSE Outreach Activities**

In order to promote economic education and research in the region, KSE organizes and administrates the following outreach activities:

- **EERC Research Network that provides support** for original policy-relevant research through a cycle of semi-annual grant competitions and ad hoc research tenders on specific topics (*more details:*
- International Student Olympiads in Economics and Finance
- International Student Conferences, which attract students to discuss the most relevant for Ukraine economic issues
- **KSE Open Lectures** that bring well-known economists to Ukraine and serve a platform for policy discussions

Tom Coupé, PhD, KSE Director – <u>tcoupe@kse.org.ua</u>
Svitlana Bocharova, Head of KSE Development Department bocharova@kse.org.ua

# **KSE in Figures**

| Years in existence:                            | 15   |
|--|------|
| Total number of graduates:                     | 482  |
| Graduates who already received a Ph.D. abroad: | 85   |
| Publications by faculty in refereed journals:  | 54   |
| Total EERC Network Workshops:                  | 31   |
| Total EERC Network Workshop Participants:      | 1196 |
| Total EERC network grants issued:              | 480  |
| Current full-time faculty:                     | 10   |
| Current number of students per year:           | 81   |

# **KSE Alumni**

Total: 482

Working in private sector (finance, investment, banking, consulting, audit, industry): 71% Working in public sector (think tanks, international organizations, academia): 15% Studying at Ph.D. programs abroad: 14%

# **Some Career Achievements of KSE Graduates**

- Iryna Ivaschenko, IMF Resident Representative in Budapest, Hungary
- Vyacheslav Honchar, Vice President, ING Bank, Ukraine
- Yegor Grygorenko, Manager, Bain & Company, Ukraine
- Yuriy Gorodnichenko, Assistant Professor, University of California, Berkeley, USA
- Dmytro Sologub, Head of Research Department, Raiffeisen Bank Aval, Ukraine
- Victor Tsyrennikov, Assistant Professor, Cornell University, USA
- Alina Slusarchuk, Associate in the Research Department, Morgan Stanley (London)
- Olena Bilan, Chief Economist, Dragon Capital

# **KSE in International Rankings**

- KSE is ranked <u>first</u> of the economic research institutions by <u>RePec</u> (Research Papers in Economics) ideas.repec.org
- According to "Ranking Web of World Business Schools" KSE was recognized as <u>the most visible</u> Ukrainian business school
- KSE was recognized as <u>Top 500</u> out of 1,500 economic departments and research centers in the world according to **SSRN** (Social Science Research network) hq.ssrn.com/rankings